



CITY OF PROVIDENCE, RHODE ISLAND

Department: Fire Department

RFP Title: Emergency Medical Billing Services - Five Year Contract with Five One-Year Options

Opening Date: 04/08/2024

Addendum #: 2

Issue Date: 03/25/2024

The purpose of this addendum is to upload responses to questions the department has received regarding this RFP.

How are fees currently being billed by any incumbent(s), by category, and at what rates?
Providence Current Charges Attached

What estimated or actual dollars were paid last year, last month, or last quarter to any incumbent(s)? **The total fees for FY23 were \$156,878.84 (spreadsheet attached).**

What were your annual gross charges last year or for the last 12 months? FY23 **FY23 Gross Revenue \$44,325,280.36**

What were your annual total adjustments for last year or for the last 12 months? FY23 **Adjustments FY23 \$33,928,226.74**

What were your annual contractual allowance write offs for last year or for the last 12 months? **FY23 \$1,870,448.71**

What were your annual gross collections last year or for the last 12 months? **FY23 \$5,704,684.25**

What are your per-mile ground transport charges? **\$34.00**

What are your advanced life support charges? **N/A**

What are your advanced life support emergency level 1 charges? **\$2099.00**

What are your advanced life support emergency level 2 charges? **\$3194.00**

What are your basic life support charges? **N/A**

What are your basic life support emergency charges? **\$1293.00**

What are your specialty care transport charges? **Does Not Bill**

What are your treatment without transport charges? **Does Not Bill**

What is your average per-trip charge? **FY23 Average per trip Charge \$1091.07**

When were the last changes to your transport rates, and are you considering raising any of the rates currently charged? **Rates Last Updated in 2016 (attached).**

Are there any other charges you assess not otherwise covered by our questions? **N/A**

What percentage of your patients are residents versus non-residents, and do you charge the two groups differently? **For FY23, Providence provided 26,805 transports. Non-Residents made up 19.88% of Providence Transports. Residents made up 80.12% of Providence Transports. Providence does not balance bill their residents.**

Do you operate any shared services agreements with any other municipal or county governments in the region and, if so, with whom? **Does not engage**

What were your transports per year for advanced life support for last year or for the last 12 months? **N/A**

What were your transports per year for advanced life support emergency level 1 for last year or for the last 12 months? **FY23 11,827 transports**

What were your transports per year for advanced life support emergency level 2 for last year or for the last 12 months? **FY23 158 transports**

What were your transports per year for basic life support for last year or for the last 12 months? **N/A**

What were your transports per year for basic life support emergency for last year or for the last 12 months? **FY23 14,820 Transports**

What were your transports per year for specialty care transport for last year or for the last 12 months? **FY23 Zero**

What were your transports per year for treatment without transport for last year or for the last 12 months? **FY23 10 Non-Transports**

What is your payer mix expressed as percentages of 100% billed? **Blue Cross (12.08%); Medicaid (14.43%); Medicare (49.72%); Other Insurance (19.03%); Veterans Admin. (1.90%); Facilities and Providers (2.50%); Self-pay Insured (1.52%); Self-pay Uninsured (.83%). FY23 Activity Tracking Report Attached.**

What is your payer remit mix expressed as percentages of 100% of what you typically receive?

How many total transport vehicles do you now operate? **Seven**

What is your average loaded miles per trip? **FY23 2.69 Average mile per transport**

What is your average revenue per call? **FY23 Average Revenue per call \$212.47**

Do you have a lockbox provider and, if so, which provider? **Client utilizes a lock box.
City of Providence-Rescue
PO Box 845316
Boston Ma 02284-5316**

If you have a lockbox provider, will that provider remain in place as a result of this procurement? **Dependent on Award**

Do you have a collection agency provider and, if so, which provider? **Collection Agent Rossi Law**

Which local hospitals or care facilities typically receive most of your patients? **Rhode Island Hospital**

Current Charge List by Client

Company IS PROVIDENCE FIRE DEPARTMENT

PROVIDENCE FIRE DEPARTMENT

Tax ID: 05-6000329

Charge	HCPCS	Amount Charged	Since:
PROVIDENCE ALS Mileage	A0425	\$34.00	7/1/2016
PROVIDENCE ALS1 Emer BR	A0427	\$2,099.00	7/1/2016
PROVIDENCE ALS2 Emer BR	A0433	\$3,194.00	7/1/2016
PROVIDENCE BLS Emer BR	A0429	\$1,293.00	7/1/2016
PROVIDENCE Mileage	A0425	\$34.00	7/1/2016
PROVIDENCE Non-Covered Mileage	A0888	\$35.05	No Change
PROVIDENCE RI Medicaid O2	A0422	\$11.66	No Change
zzPROVIDENCE FALSE ALARM 10-30	A0999	\$200.00	No Change
zzzPROVIDENCE FALSE ALARM 4-10	A0999	\$150.00	No Change
zzzPROVIDENCE FALSE ALARM 50	A0999	\$300.00	No Change
zzzPROVIDENCE FalseAlarm-10-30	A0999	\$200.00	No Change

ACTIVITY TRACKING REPORT
BY PAYOR GROUPS

Company IS PROVIDENCE FIRE DEPARTMENT; AND Trip Date IS BETWEEN 07/01/2022 AND 06/30/2023; AND Show All

3/15/2024

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PROVIDENCE FIRE DEPARTMENT

	Total Transports	Total Charges	Total Allowable	Total Collected	Percent Collected	% of Revenue
Blue Cross	2,798	\$5,148,108.66	\$845,893.65	\$687,997.60	81.33%	12.08%
Medicaid	11,786	\$20,042,151.88	\$832,354.21	\$821,660.41	98.72%	14.43%
Medicare	7,322	\$13,304,479.60	\$3,098,860.11	\$2,831,440.82	91.37%	49.72%
Other Insurance	1,206	\$2,155,696.86	\$1,492,323.07	\$969,566.79	64.97%	17.03%
Sub Total >	23,112	40,650,437.00	\$6,269,431.04	\$5,310,665.62	84.71%	93.26%
	Total Transports	Total Charges	Total Allowable	Total Collected	Percent Collected	% of Revenue
Veterans Administration	72	\$124,613.00	\$124,675.63	\$107,922.63	86.56%	1.90%
Facilities and Providers	20	\$40,626.00	\$171,464.40	\$142,268.14	82.97%	2.50%
Sub Total >	92	\$165,239.00	\$296,140.03	\$250,190.77	84.48%	4.39%
	Total Transports	Total Charges	Total Allowable	Total Collected	Percent Collected	% of Revenue
100% Self Pay - Insured	911	\$1,558,229.00	\$1,455,360.92	\$86,754.31	5.96%	1.52%
100% Self Pay - Uninsured	2,687	\$4,559,472.00	\$4,545,363.48	\$47,010.87	1.03%	0.83%
Sub Total >	3,598	\$6,117,701.00	\$6,000,724.40	\$133,765.18	2.23%	2.35%
Grand Total >	26,802	\$46,933,377.00	\$12,566,295.47	\$5,694,621.57	45.32%	

Providence RI Comstar Invoices FY23

Month	Total Fee Due
22-Jul	\$13,981.12
22-Aug	\$14,373.49
22-Sep	\$15,230.03
22-Oct	\$12,760.74
22-Nov	\$8,850.10
22-Dec	\$15,642.28
23-Jan	\$15,279.04
23-Feb	\$9,387.84
23-Mar	\$15,345.70
23-Apr	\$9,104.94
23-May	\$16,367.48
23-Jun	\$10,556.08
TOTAL	\$156,878.84